Tech Data distributes Ercom cybersecurity solutions

Ercom, a reference solution provider for secure voice and data communications, and Tech Data, a provider of value-added solutions for businesses, are pleased to announce a partnership to distribute Ercom security solutions.

Tech Data, through its Azlan division, specialized in marketing value-added IT products, solutions and services to the French market, now distributes the following Ercom solutions:

• Cryptosmart: The ultimate solution for securing mobile communications and devices, certified Restricted Distribution by NATO, ANSSI and the European Union

• Cryptopass: The latest simple and scalable Ercom solution securing mobile communications (voice, IM, video, conferencing...) on all mobile devices (Android and iOS)

• Cryptobox: The most secure solution for collaboration and sharing, with a flexible architecture (cloud, on-premise or hybrid)

"We are pleased to extend our portfolio with cybersecurity solutions from Ercom, the leading French vendor in this field. B2B customers of all sizes are increasingly looking for reliable, easy-to-deploy and easy-to-use solutions. They are also facing future regulations regarding the protection of their customer's personal data (GDPR). Ercom solutions perfectly address these challenges", explained Joël Pera, Director, Tech Data France, Azlan division.

"At a time when nearly 90% of French companies have already fallen victim to data theft, and 44% of all employees use consumer communication and data sharing solutions, exposing sensitive company data, our solutions provide customers with an increasingly sought-after security assurance, and the ability for IT departments to maintain control over their solutions. With this agreement, Azlan and their integration partners will help us market and deploy our solutions to a large number of companies, from small and medium-sized enterprises to large corporations", added Yannick Dupuch, Chairman and CEO, Ercom.

About Tech Data
Tech Data Corporation is a leading global distributor of IT products, services and solutions. Their proven logistics capabilities and value-added services enable more than 120,000 specialized resellers across more than 100 countries to efficiently and cost-effectively fulfill end user requests. Tech Data is ranked 109th among the 500 largest companies in the world. For more information: www.techdata.com

About Ercom

Ercom is a French company specializing in secure communications, devices and networks. Ercom deploys reliable, simple and highly secure solutions to governments and corporations in France and abroad: Cryptosmart, the only solution to secure mobile communications and devices (voice, data and SMS) certified Restricted Distribution by ANSSI, NATO and the EU. Cryptobox, the most secure groupware solution, enables governments and corporations to share confidential information while leveraging the cloud, with robust security features. To learn more: www.ercom.fr

Press contacts:

TECH DATA France

Chantal Velin

cvelin@techdata.fr

+33 (0)1 64 76 52 52